

# Commercial Awareness Workshop Sample Agenda



- 10.00am – Introduction
- 10.10am – Procurement Overview
- 10.20am – Overview of Procurement Policy
- 10.30am – Strategic Procurement in Leading Organisations
- 10.50am – The Strategic Procurement Approach (Part 1)
- 11.30am – The Strategic Procurement Approach (Part 2)
- 12.00pm – Group activity
- 12.30pm – The Strategic Procurement Approach (Part 3)
- 12.50pm – Summary, Learning Review and Q& A Session
- 1.00pm - Close

